







How to Properly Complete the NAFTA CERTIFICATE OF ORIGIN

Tuesday, December 16, 2003 9:00 a.m. – 12:00 noon CPCC West Campus Auditorium 3210 CPCC West Campus Drive Charlotte, NC 28208

Wednesday, December 17, 2003 9:00 a.m. – 12:00 noon 1201 Main Street, SCDOC Presentation Center 15th Floor, SouthTrust Building Columbia, SC

Speaker: Louisa Elder, Director, NAFTA Opportunity Center at NORBIC, Chicago, Illinois

According to the Canadian Importers and Exporters Association, custom officials estimate that well over 50% of the NAFTA Certificate of Origins are completed incorrectly resulting in the loss of both money and time due to delays at the border, customs audits and the fees associated with both. This seminar provides a step-by-step outline of how to complete a NAFTA certificate of origin. In addition, this seminar will include a general overview of NAFTA, tariff rates, rules of origin and required record keeping in an easy-to-understand manner.

Program Outline:

- Brief micro/macro explanation of NAFTA
- How to identify the HS Number
- Tariff rates: MFN versus NAFTA
- Rules of origin: Interpretation and examples
- Tariff shifts and regional value content
- Preference Criterion
- Completing the NAFTA Certificate of Origin
- Record keeping

Who should attend? All personnel from the following departments would benefit from this program: export, purchasing, R&D, compliance, Canadian and Mexican marketing/sales.

Cost: \$35.00 per person (includes handout materials and refreshments)

To Register: Complete and return the attached registration form with check made payable to NCDEC.

Space is limited! We anticipate great interest in this program and encourage early registration.

Questions?

Charlotte, NC event: Contact Shannon Healey, Charlotte U.S. Export Assistance Center, (704) 333-4886, Shannon.Healey@mail.doc.gov .

Columbia, SC event: Contact Jayne Woodward, Columbia U.S. Export Assistance Center, (803) 253-3612, Jayne.Woodward@mail.doc.gov or Amy Thomson, S.C. Department of Commerce, (803) 737-0488, athomson@sccommerce.com.

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***Registration for Columbia, Sc is being conducted by S.C. Export Assistance Center Call Jayne Woodward at 803-253-3612 or email <u>Jayne.Woodward@mail.doc.gov</u>

*If more than one person from your company is registering, please photocopy registration form.

Name

Title

Company

Address

City

State

Telephone

Fax

Email

\$ 35 Registration included Yes

No

Please make checks payable to NCDEC and mail to 521 East Morehead Street, Suite 435 Charlotte, NC 28202

**To reserve your seat, please fax copy of completed registration form to: 704-332-2681